

Work Better Training

Job Title	Program Manager-Team Building
Location of post	Borivali – East, Mumbai
Work Timings	0930 – 1830 hrs.

Company Profile:

Work Better is an Executive Training & Team Building firm providing customised solutions on Behaviour & Soft Skills Training with Team Building being one of our core focus areas.

One of the fastest growing organisations in this space, we have built a reputation of being the experts of getting people across organisations to work effectively in teams. We design and deliver high impact outbound training programs – some of the biggest companies across India reach out to us when they want their people to have fun, build strong relationships and learn the fundamentals of teamwork.

Job Description + Role & Responsibilities:

1) Client Servicing

- i. Develop relationships with key decision-makers in target organizations.
- ii. Interact regularly with the clients to ensure a committed and partnership based relationship.

2) Program Execution

- i. Responsible for end-to-end execution of confirmed programs.
- ii. Program execution will include elements like managing logistics, arranging equipment, coordinating with various internal and external stakeholders, etc.
- iii. Travelling with the team to ensure smooth execution of the program.
- iv. Coordinating with the billing team on invoice generation and payment follow ups.

3) Product Portfolio Building

- i. Researching and developing new team building activities.
- ii. Prototyping activities to ensure feasibility.
- iii. Ability to develop strategic plans for revenue growth.

Expectations:

- Should have a passion to drive exciting and fun based events.
- Strategic mindset to capitalize on client partnerships.
- Strong communication, interpersonal and leadership skills.
- Should be willing to travel.
- Entrepreneurial mindset with an ability to drive and build a business aggressively.
- Willingness to work in a start-up environment.

Education Qualification for position:

- Minimum Graduate.

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- Prior Experience required: 1+ years' experience in Team Building/Corporate Events space.

Fixed Salary + performance Incentive (salary will not be a constraint for the right candidate).